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**Agency of  
Technological  
Development is your  
reliable partner  
on the market  
of technology  
solutions**



• Multi-purpose  
business integrator

• Universal agent in search  
for partners

• Team of professional experts in the field  
of technology audit and transfer

• Effective partner to promote  
advanced technologies on the Russian market



**AGENCY  
OF TECHNOLOGICAL  
DEVELOPMENT**



Established by  
the Government  
of the Russian Federation

**EXPERTISE • SOLUTIONS • PARTNERS • INVESTMENTS**

**YOUR GUIDE  
TO RUSSIAN MARKET**

## About the Agency

Autonomous Nonprofit Organization Agency of Technological Development was founded on May 26, 2016 in accordance with the Government Decree of the Russian Federation.

The Agency was established to promote Russian enterprises to implement world-class technology solutions with the goal of achieving competitiveness for domestic products.

The Agency has all the necessary competencies: from the search for technologies to the introduction of a finished project on the Russian market.

The Agency's goal is to find the international partners for technology modernization and to render comprehensive support of transactions for technology transfer.

**Our mission is to increase competitiveness and a capital intensity of the Russian industry by transferring the latest world technologies.**



# MACHINERY



# AGRO INDUSTRY



# IT & TELECOM

## HOW WE CAN BE USEFUL FOR YOU:

- Access to a wide network of contacts with Russian businesses, business associations and development institutes
- A range of opportunities for state administrative support of technological projects
- Matchmaking and effective promotion of technology on the Russian market
- Full transaction support for technology transfer
- Customer-focused service 24/7



# DOWNSTREAM



# ENERGY



# PHARMA



# CONSTRUCTION



## Technology Marketplace

Agency of Technological Development have initiated Technology Marketplace creation – the special register of the already replicated technology solutions for the Russian industry.

Any replicated technology having double implemented of industrial application can be provided on Technology Marketplace free of charge/for free.

Participants of the Technology Marketplace are Russian and foreign companies who are owners of technologies.



1

PROVIDING BRIEF INFORMATION ABOUT TECHNOLOGIES IN A PRESCRIBED FORMAT

2

AVAILABILITY OF AT LEAST 2 REFERENCES OF A SUCCESSFUL INDUSTRIAL INTRODUCTION

3

DECLARATION OF CONFORMITY TO THE TECHNOLOGY MARKETPLACE REQUIREMENTS

4

PLACING A TECHNOLOGY ON THE TECHNOLOGY MARKETPLACE IS FREE OF CHARGE

## HOW TO PLACE A TECHNOLOGY IN THE TECHNOLOGY MARKETPLACE

### ADVANTAGES:

- Access to a wide network of contacts with Russian businesses. Convenient search for partners.
- Presentation of your technology in the "list of solutions" of the Agency for Russian customers.
- Monitoring of technology requests of Russian industrial enterprises.

### ADDITIONAL SERVICES

- Marketing services in the Russian market.
- Technological expertise, assessment of intellectual property rights.
- Information support in Russia.
- Joint event management in Russia.

## Agency of Technological Development: map of commercial services

### CLIENT RUSSIAN COMPANY – INITIATOR OF TECHNOLOGICAL UPGRADING/LOCALIZATION

1



Express analysis of the manufacturing system of enterprise

2



Development of product strategy

5



Search for a technology solution

7



Information and consulting support for the negotiation process

9



Assembly of investment project

3



Aggregation of demand on the project of technology modernization

6



Search for R&D partners

8



Representation of the customer's interests in transactions of technology transfer

10



Selection of measures of the state support for projects

4



Conceptual design

11



Assistance in arranging project financing

#### Notes:

1. The matrix of services is collected based on the current demand from customers
2. Services are presented in accordance with the lifecycle of a typical project

### CLIENT BANK / FIN. INSTITUTION / PUBLIC TREASURER

12



Technological expertise of projects

13



Technologies and competencies push in Russia

14



Assistance in certification of technologies in Russia (agent's function)

15



Matchmaking, organization of licensed production in Russia

### CLIENT COMPANY-DONOR OF TECHNOLOGY / EXPORTER TO RUSSIA