



ASSOMINERARIA

Assomineraria for the G7 CONNEX Initiative

Skills, know-how and capacity building
for complex infrastructures realization

Project Roadmap & Focus Areas

WORKING DRAFT

February 2017

The G7 CONNEX* Initiative Mission & Focus

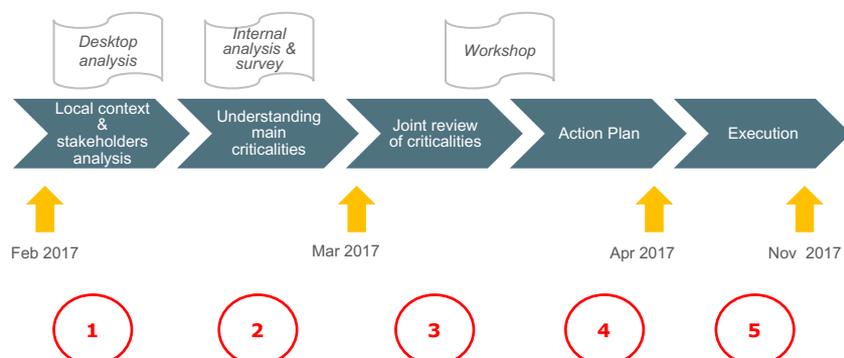
- **CONNEX**: a G7 initiative aimed at improving the quality of advisory support provided to low income country governments in their negotiation of complex commercial contracts, exporting the business skills and know-how of the G7 countries. Three pillars:
 - Information integration and accessibility on existing resources
 - Enhancing existing negotiation support through independence and quality of advice
 - Long term capacity building and increasing transparency to all stakeholders
- In 2017 the CONNEX Initiative will focus on Tanzania, with particular reference to the World Bank study "*Leveraging a Large Capital Investment to Develop Local Value Chains -- 'Local Content' in the Construction of Tanzania's LNG Facility*"
- In view of the Italy's G7 presidency, the **Ministry for Economic Development** has invited **Assomineraria** – the Italian Oil&Gas and Mining Industry Association -- to collaborate, in consideration of the high level specialization and experience of its associate members

* *Complex Contract Negotiations Initiative*

Assomineraria proposal

- Provide tools to help the Tanzanian Government in its decision-making processes, in order to:
 - improving 'local capture' and fostering the development of the country
 - creating an attractive environment for investments
- The project will be based on the application of an international consolidated approach for the realization of infrastructure projects, aimed at:
 - facilitate the dialogue with stakeholders and speed up the implementation of a selected infrastructure along the whole life cycle (site selection, planning, realization, exercise and disposal), therefore reducing the risk of territorial disputes
 - assisting local communities and proponents in the process of participated planning and in the creation of consent on the project
 - taking decisions around the destination of costs and benefits

Project Roadmap & Proposed Steps



The operating team: skills, know-how & experience

The WB study establishes a challenge with regard to the Italian contribution to the G7 CONNEX Initiative. Our task is to provide operational tools addressing the "last mile" of the *local capture* project.

Assomineraria includes a wide number of companies - small medium and large - with crosswise competences in putting together complex projects, producing hi-tech equipment and providing top level services.

These companies already operate in numerous developing countries and can provide experience and support for building major infrastructures according to cutting-edge innovation systems in terms of procedures, transparency and safeguard of the environment.

All of these competences are well fitting the CONNEX guidelines and Code of Conduct.

Other companies and organizations can complete the requirements of know-how and skills, provided that they respond to the CONNEX principles.

The operating team: skills, know-how & experience

17 companies already committed



... and 1 school:



Other Companies & Organizations to get involved.